

OLP Connect

it means business

Introduction to OLP Connect

OLP Connect is our new quote and apply, online system for protection and general insurance.

Speed and Ease

You and Legal & General see the same things online improving **ease** and **speed** of processing and case management. OLP Connect helps reduce the need for you to come to us with queries

Full interactive underwriting is built in, thus minimising referral

GP Reports are automatically issued, as soon as the consent form is scanned

You can submit your cases without DD details which can be added later at any time: no more dummy details

More clients get approved immediately because of our improved point-of-sale underwriting

We will review pipeline cases automatically and **we'll chase for outstanding information to help get those clients on risk more quickly, so you can get paid sooner**

Control

In **OLP Connect** your client remains at the forefront within the tracking facility not like in **OLP**, where they can "disappear" into the system when you press the submit key

Research says that advisers can lose up to 5.4 hours a week "chasing providers" (source: Sesame Provider Survey Index June 2008)

You have **control** of your sales process from **end-to-end** because you can view and work in **real-time** all the way to "on risk" seven days a week

Right up to on-risk, you can alter start dates, edit policies, review case histories even cancel and reinstate your own cases

You can review progress all the way and even manage client correspondence by viewing or reissuing documents at the click of a button

You can quote and apply for **up to 40 products** from our protection range, in **any combination by entering details only once**

Business Protection, including 'Life of Another' and 3rd party premium payer is included online

Straightforward selection and de-selection **at the Quote Results stage** ensures and supports "**ski downhill**" selling, allowing multi benefit purchase and case size maximisation

OLP Connect, a multi-functional online gateway enabling you to quote, apply and manage your cases online

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