**We’ve created this email template to help you build professional connections**

**Subject line: Adding value to divorce/separation cases**

Hello <Contact name>,

I hope you’re well.

I’m reaching out to you as a family law practitioner because, as an adviser, I know I could add significant value to any divorce or separation cases you may have. Working together with you, I’ll be able to ensure that the client gets the financial advice needed to negotiate a fair settlement with their ex-spouse.

Here’s a few ways I could help you: <remove as appropriate>

* Comment on the nature and value of each party’s pension rights and provide advice to the client on how best to divide their pension assets.
* Advise on how best to achieve equality of outcome for each party in retirement.
* Advise which pensions should be retained or shared to minimise leakage of value.
* Advise on the pros and cons of giving away pension assets compared to other assets, bearing in mind tax relief on different financial products.
* Explain the merits of internal and external transfers for clients looking at pension sharing.
* Advise on the most appropriate pension wrapper for external pension transfers.
* Provide the client with options on how best to rebuild their pension funds after divorce.
* Assist clients with little to no experience of pensions to set up their own pension arrangements.
* Assist with financial information gathering to identify errors or omissions, including helping the client fill out the necessary paperwork.
* Liaise with actuaries regarding more complex pension schemes.
* Provide wide-ranging financial planning advice, including budgeting, cash flow analysis and back up plans for ‘What if’ scenarios.
* Advise on tax-efficient investment solutions and a range of insurance policies.
* Provide individualised tax planning advice to potentially lower the client’s tax liabilities.
* Ensure the client has a good understanding of risk when making decisions about pensions, investments and insurance.
* Be the calm voice of reason, explaining the financial aspects of divorce or separation in a way that the client understands and can accept.

If you’d like to discuss the possibility of forming a strategic partnership, and what the benefit could be for your firm and your clients, please don’t hesitate to get in touch.

Yours sincerely,

<Your name>

<Adviser firm>

<Your email address>

<Your telephone number>

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