

TERMS SHEET

This is an **important document**. Please keep it safe for future reference.

This document details charges applicable to your plan and should be read in conjunction with the Portfolio Plus Pensions Member's Booklet. Together these items form the terms and conditions of your contract. Further details of charges can also be found in your Illustration(s).

1. THE LEGAL & GENERAL AND AEGON RELATIONSHIP

We have a partnership agreement with Cofunds Limited (Aegon) to offer self-investment via a wide range of unit trusts and Open Ended Investment Companies (OEICs). We refer to these investments as 'collective investments available from Aegon' throughout this document. If you wish to invest in collective investments, you agree to Legal & General passing all or part of your:

- contribution or transfer value and/or
- value of your investment in insured funds

to Aegon to invest on your behalf.

Aegon are the owners and operators of the Aegon Platform and are the custodians of any collective investments that you have selected to be held within the plan. Whilst Aegon are the custodians for any collective investments available from Aegon, those assets are the property of Legal & General as the Trustee of the scheme.

Details of the collective investments available from Aegon can be found on their website cofunds.aegon.co.uk

If you bought your plan through Cofunds, you would have received the Cofunds Customer Agreement/Terms and Conditions when your plan started. This was replaced by the Aegon Platform terms and conditions and the supplement for the Legal & General Portfolio Plus Self Invested Personal Pension and Legal & General Portfolio Plus Pension and gives Aegon the authority to:

- manage aspects of the administration of your plan
- accept instructions from your adviser.

2. INSURED FUNDS CHARGES

ALLOCATION RATE

Your allocation rate is the percentage of your contribution/payment that we use to buy units. If your allocation rate is less than 100% then a charge applies.

Example: If your gross contribution is £200 and your allocation rate is 97%, £194 (97% of £200 = £194) will be used to buy units. So the charge is £6.

ANNUAL MANAGEMENT CHARGE (AMC)

The table shows the minimum and maximum AMC rates that apply to the different bands of the total value of your insured fund(s). The AMC rates that apply to your plan are shown in your **Illustration(s)**. The AMC applies irrespective of your chosen fund(s).

| Insured fund(s) value band | Minimum and maximum AMC rates that apply to the band |
|----------------------------|--|
| Less than £25,000 | 0.6% to 1.6% a year |
| £25,000 and over | 0.1% to 1.1% a year |

Based on an example AMC rate of 1.1% up to £25,000 and 0.6% for £25,000 and over, if the total value of your insured fund(s) was £40,000 at the start of a plan month the overall AMC rate would be calculated as follows:

$$\frac{(1.1\% \text{ of } £25,000) + (0.6\% \text{ of } £15,000)}{£40,000} = \frac{£275 + £90}{£40,000} = \frac{£365}{£40,000} = 0.913\%$$

The AMC and additional AMC (see below) amounts are worked out daily (based on the daily total value of your insured fund(s) and the overall AMC rate calculated at the beginning of each plan month as shown above) and taken monthly for the month just passed by cashing in units in the insured fund(s).

ADDITIONAL ANNUAL MANAGEMENT CHARGE (AMC) (THIS MAY BE REFERRED TO AS TEMPORARY AMC IN YOUR ILLUSTRATION(S))

If the total value of your insured fund(s) is initially less than £15,000, an additional AMC of 0.5% each year will apply until the accumulated value of your insured fund(s) first reaches £15,000 at the start of a plan month. If the total value of your insured fund(s) does not reach, or has not previously reached, £15,000 at the start of a plan month, this charge will continue to apply. This charge applies irrespective of your chosen fund(s).

FUND MANAGEMENT CHARGE

A charge is taken from each fund throughout the lifetime of the plan. The amount of the charge varies by fund and is set out in the **Portfolio Plus Funds Guide for Insured Funds**.

For funds managed by Legal & General, the charge is taken by making a deduction from the value of each fund each calendar month. For funds managed by an external fund manager, the charge is taken by making a deduction from the value of each fund each working day. The unit price for all funds is therefore adjusted to reflect the charge.

ADDITIONAL FUND EXPENSES

Funds managed by Legal & General may also bear additional expenses, such as the costs of holding and administering assets, that are not included in the fund management charge. The amount of these expenses is variable but an appropriate allowance for them is made when calculating the projected benefits shown in your **Illustrations**. If and when they become due, Legal & General makes the appropriate deduction when calculating the unit price of the fund.

SWITCHING CHARGES

All fund switches are currently free of charge and there is no restriction on the number of switches in a year.

3. SELF-INVESTMENT CHARGES

In addition to collective investments available from Aegon there is a wide range of permitted investments, which are listed in section 10 on page 12. You may wish to speak to your financial adviser before any self-investment is made. You should make sure that you are aware of any risks associated with any self-invested asset that you choose to invest in. You should also ensure that the self-invested asset is appropriate for the required need; for example, the asset may need to be sold easily and quickly if you are planning to take your benefits in the near future.

Legal & General will not accept any responsibility for losses, damages, costs and/or legal charges that may be incurred as a result of buying a self-invested asset on your behalf.

Legal & General may decline to purchase certain self-invested assets.

When buying or selling assets we will take all reasonable steps to obtain the best possible result for you, taking into consideration things such as price, speed, size and nature of order and timings. An explanation of our best execution policy is available on request. If you provide any specific instructions for buying or selling assets we will follow these instructions but this may not obtain the best possible result for you.

The combined value of your investments in insured funds and/or collective investments available from Aegon must be at least £25,000, and be maintained at, or above, this minimum level, in order for any other form of self-investment to be held (unless we agree otherwise).

The charges that follow are in addition to any charges applicable to the individual investments you select.

INSTALLATION CHARGE

There is currently no installation charge for investing in collective investments available from Aegon.

For any self-investment other than collective investments available from Aegon, there is a one-off installation charge which is currently £295 plus VAT.

If you only hold collective investments available from Aegon and subsequently make an investment into other self-invested assets, the installation charge of £295 plus VAT will apply.

Within your plan you may have more than one arrangement containing self-invested assets but the installation charge will only apply once.

ANNUAL CHARGE

An annual charge applies to self-investment. The amount depends upon your chosen investment(s).

The date you initially self-invest determines when the charge is taken. The first annual charge is deducted from your Member's SIPP bank account when you first self-invest. Please see the Member's SIPP bank account section on page 10. Thereafter, we will take the annual charge on each anniversary of that set up date. The period between the dates when the charges are taken is known as the 'SIPP year'.

Within your plan you may have more than one arrangement containing self-invested assets but only one annual charge will apply, based on the original SIPP year.

THE ANNUAL CHARGE CURRENTLY APPLICABLE IS AS FOLLOWS:

| Type of self investment | Value, at the start of the SIPP year, of collective investments purchased through Aegon | Annual charge |
|--|---|---------------|
| Collective investments available from Aegon | less than £150,000 | £200 plus VAT |
| | £150,000 up to £274,999 | £100 plus VAT |
| | £275,000 and over | Nil |
| Option A – allows a wider range of self-investment | N/A | £200 plus VAT |
| Option B – allows investment in any self-invested asset permitted under the plan | N/A | £375 plus VAT |

A list of the investments available to you through Option A and Option B is provided in section 10 on page 12.

If you invest in more than one category of self-investment, the annual charge will be the highest applicable to your chosen investments. For example, if you have Option B investments in addition to collective investments available from Aegon, a single annual charge of £375 plus VAT will apply.

If you move into an investment option where a higher annual charge applies, an additional charge will be made when you make the change, based on the difference in the charges and the number of months remaining until the end of the SIPP year. For example, if your SIPP year starts on 1 January and you move from Option A to Option B on 1 July, an additional charge of £87.50 plus VAT will be taken at the time of this change (£375 plus VAT Option B charge less £200 plus VAT Option A charge for six months).

Movement to an option with a lower annual charge (for example, from Option B to Option A) does not result in a reduction in the charge until the start of the next SIPP year. This is due to the costs incurred in the valuation of the self-invested assets. If all self-investment ceases, no annual charge will be deducted at the start of the next SIPP year.

ADMINISTRATION CHARGES

Administration charges apply to the buying and selling of self-invested assets.

They apply to each transaction, including those arranged by an investment manager on your behalf. Transactions involving collective investments available from Aegon will not be subject to an administration charge.

ADMINISTRATION CHARGES WILL APPLY AS SHOWN IN THE FOLLOWING TABLE:

| | |
|---|---------------|
| Purchase or sale of UK securities, investment and unit trusts, Open Ended Investment Companies (OEICs), UK Real Estate Investment Trusts (REITs) and Permanent Interest Bearing Shares (PIBS) | £20 plus VAT |
| Capital actions (including scrip issues) | £20 plus VAT |
| Insurance company funds | £35 plus VAT |
| In-specie transfers of OEICs, unit trusts, stocks, shares and PIBS* *Other assets on request | £20 plus VAT |
| Establishing | |
| An external Trustee Investment Plan or Insurance company funds policy | £50 plus VAT |
| An external bank account | £50 plus VAT |
| A building society account | £50 plus VAT |
| Appointment of a new investment manager | £110 plus VAT |

Please note that deals involving the buying and selling of assets are treated as two separate transactions.

The administration charges shown relate to the principal investments. Please contact us for details of charges in respect of other investments.

The buying and selling charges for overseas securities are often higher, please ask your adviser for further details.

CORPORATE ACTION AND VOTING RIGHTS

You may choose to exercise voting rights in respect of certain investments, for example UK securities, held on your behalf by Legal & General. You can exercise voting rights free of charge provided you vote no more than 12 times in any calendar year. If you exercise your voting rights more frequently than this, we may make a charge to cover our administration costs. When you reach the limit we'll let you know and give you details of how much we'll charge you for additional voting rights.

SWITCHING CHARGES

No switch charge will currently apply for investments being switched between collective investments available from Aegon.

ADDITIONAL VALUATION CHARGE

You will receive one free valuation of self-invested assets in each SIPP year. This will be automatically sent to you. Any additional valuations will be subject to our hourly rate of £94 plus VAT.

VALUING ASSETS

Legislation requires that investments are valued at market value. This means that for collective funds, bonds, gilts, investment trusts, equities and other shares or other securities we use the closing selling price at the valuation date as a reasonable basis for market value. This may be different to the valuation basis used by an investment manager.

Foreign investments or cash are translated to sterling as at the date of valuation using the exchange rate provided by Interactive Data.

STOCKBROKER AND CUSTODIAN CHARGES

For the majority of self-invested assets, the custodian of those assets will be the third party they are purchased through and not Legal & General. For investments other than collective investments available from Aegon, our nominated stockbroker is Stocktrade.

The Stocktrade custodian charge is £80 plus VAT each year, paid annually. For each Stocktrade transaction a dealing commission of 0.3% of the transaction value will be charged. This is subject to a minimum charge of £15 and a maximum charge of £75. Stocktrade may apply other charges, please see their rate card for full details.

DISCRETIONARY FUND MANAGER

We don't have a list of recommended discretionary fund managers that we can give you, however we do require that any discretionary fund managers we use have met our specific requirements and have accepted our terms and conditions.

PROPERTY INVESTMENT (PERMITTED IN THE UNITED KINGDOM ONLY)

Property investment and management services are provided by Lambert Smith Hampton.

We will consider any commercial property in the United Kingdom. Each property will be considered on a case-by-case basis to assess whether it is an allowable investment.

The most common types of commercial property acquisition for the Portfolio Plus SIPP include:

- Shops
- Offices
- Industrial units
- Warehouses
- Factories

Commercial properties that include residential accommodation may only be allowable if they fulfil certain conditions. However, most residential properties are not allowable, as they would incur significant tax charges.

If you have any queries about a specific property, please contact us.

THE FOLLOWING CHARGES APPLY TO PROPERTY INVESTED IN THE PORTFOLIO PLUS SIPP

| | |
|--|---|
| 1. Property acquisition (minimum value £100,000 excluding VAT) | £400 plus VAT £150 plus VAT on completion (if the property does not complete the £400 plus VAT charge will not be refunded) |
| 2. Arranging a mortgage | £125 plus VAT |
| 3. Ongoing administration | £150 plus VAT each quarter year and the quarterly charges set out in 4 below, as applicable |
| 4. Joint purchases (over and above one) VAT registered properties Properties with rent arrears | £10 plus VAT each quarter year for each Member £25 plus VAT each quarter year £60 plus VAT each quarter year |
| 5. Additional property/property unit charge | An additional annual charge of £150 plus VAT a year |
| 6. Development or refurbishment | 0.5% of the final cost plus VAT (minimum £850 plus VAT) |
| 7. New lease or renewal of lease | £265 plus VAT |
| 8. Rent review | £265 plus VAT (Member tenant) £470 plus VAT (third-party tenant) |
| 9. Deed of variation | £470 plus VAT |
| 10. Sale or transfer | £470 plus VAT |
| These charges may be made to the tenant: | |
| 11. Assignment | £470 plus VAT |
| 12. Sublet (whole or part) | £470 plus VAT |
| 13. Licence to alter/change of use | £470 plus VAT |

We will make additional charges at the rate of £94 plus VAT for each hour or part-hour for work outside of our normal duties. You will be informed of any such charges before any work is carried out.

An inspected valuation, completed by a surveyor, will be required for all property acquisitions, sales and in-specie transfers. An in-specie transfer is a transfer of an asset, other than cash, from one pension scheme to another.

FURTHER SERVICES

Lambert Smith Hampton offers further services which are charged for on an individual basis. A surveyor service is included in this and may be used to undertake inspected valuations. Please contact us for further information in respect of this service.

SOLICITORS' CHARGES (ENGLAND AND WALES)

The following solicitors' charges will apply to property purchases in England and Wales and are dependent on the purchase price of the property.

| Acquisition: | |
|-------------------------------|-----------------------------------|
| Property value up to £300,000 | £1,750 plus VAT and disbursements |
| £300,001 to £400,000 | £2,500 plus VAT and disbursements |
| £400,001 to £750,000 | £4,000 plus VAT and disbursements |
| £750,001 to £1 million | £5,000 plus VAT and disbursements |
| Over £1 million | to be quoted separately |

These charges are inclusive of borrowing and a lease to Member tenants. A lease to a third party may be charged at a higher rate, by separate agreement.

| | |
|---------------------|--|
| In-specie transfers | £1,750 plus VAT and disbursements |
| Sale/transfer out | 0.5% of the sale price/transfer value plus VAT (min £1,000 plus VAT) and disbursements |

i For details of the solicitors' charges applicable in Scotland, please contact us.

4. UNCRYSTALLISED FUNDS PENSION LUMP SUM (UFPLS)

A UFPLS can be taken on an ad hoc basis, subject to the following:

| | |
|--|---|
| Minimum withdrawal | £5,000, or whole of the pension pot if less |
| Minimum remaining pension pot | £5,000 |
| Maximum number of withdrawals each calendar year | 2 |

There are no additional charges for these payments.

5. INCOME DRAWDOWN CONDITIONS AND CHARGES

The plan offers income drawdown from age 55, which provides you with the flexibility of taking a cash lump sum and/or an income. You can use, known as ‘crystallising’, the whole of your pension pot (full income drawdown) or a portion of it (partial income drawdown) to take your benefits.

INCOME DRAWDOWN CONDITIONS

If you’re starting income drawdown and/or transferring in a pension pot already used for income drawdown, this will be set up as Flexi-Access Drawdown. If you’re already taking Capped Income Drawdown within your existing Portfolio Plus SIPP, you can continue.

For Capped Income Drawdown there are no minimum withdrawal limits but you cannot take more than the maximum allowed in any income year.

The income year runs for a period of 12 months starting from the date you first take income drawdown, including when you only take your tax-free cash lump sum and nil income.

Income drawdown payments can be taken from self-invested assets and/or up to a maximum of 10 insured funds.

IN ADDITION:

| | |
|--|--|
| Minimum pension pot to start taking income drawdown (if you haven’t previously used your pot for income drawdown) | £50,000 |
| Minimum transfer in value of a pension pot already fully used for income drawdown if: <ul style="list-style-type: none"> • your existing Portfolio Plus SIPP is not being used for income drawdown • your existing Portfolio Plus SIPP is being used for income drawdown | The greater of £25,000, or £37,500 less 75% of the existing Portfolio Plus SIPP pot £25,000 |
| Minimum amount that can be crystallised for income drawdown | £1,000 |
| Minimum remaining uncrystallised pension pot, immediately following a partial income drawdown designation | £5,000 |
| Minimum regular withdrawal (Flexi-Access Drawdown only) | £100 monthly £300 quarterly £600 half-yearly £1,200 yearly |
| Minimum pension pot remaining to stop or start regular withdrawals, or take ad hoc withdrawals (Flexi-Access Drawdown only) | £5,000 ¹ |
| Minimum ad hoc withdrawal (Flexi-Access Drawdown only) | £1,200 each |
| Maximum number of ad hoc withdrawals each income year | 2 |

¹ If you’re taking regular withdrawals these can continue once the value of your pension pot drops below this amount. However, if you wish to stop or start regular withdrawals, or take an ad hoc withdrawal, and the value of your pension pot is below £5,000 you will need to cash in the whole pot.

INCOME DRAWDOWN CHARGES**THE FOLLOWING CHARGES APPLY TO EACH ARRANGEMENT USED FOR INCOME DRAWDOWN**

Income drawdown charges depend on how the pension pot used for income drawdown is invested and where the income is taken from.

Depending on how the pension pot is used for income drawdown it is possible that more than one set up charge and annual charge will apply. For example, the value of certain pension benefits may have to be held in a separate arrangement(s) to comply with HM Revenue & Customs requirements and charges will apply to each arrangement. If you require further information on this please speak to your adviser.

ARRANGEMENT(S) CONTAINING INSURED FUNDS ONLY:

| | |
|--|--------------|
| Setting up full or partial income drawdown from an arrangement, including taking a tax-free cash lump sum, regular and/or ad hoc income withdrawals and transferring in a pension pot already used for income drawdown | £50 plus VAT |
| Annual charge | Nil |

ARRANGEMENT(S) CONTAINING SELF-INVESTED ASSETS ONLY OR BOTH SELF-INVESTED ASSETS AND INSURED FUNDS:

| | |
|--|---------------|
| Setting up full or partial income drawdown from an arrangement, including taking a tax-free cash lump sum, regular and/or ad hoc income withdrawals and transferring in a pension pot already used for income drawdown | £130 plus VAT |
| Annual charge, due on each anniversary of setting up income drawdown ¹ | |
| <ul style="list-style-type: none"> if no income payments made during the preceding 12 months | Nil |
| <ul style="list-style-type: none"> if income payments made from any self-invested assets during the preceding 12 months | £130 plus VAT |
| <ul style="list-style-type: none"> if income payments made from insured funds only during the preceding 12 months. | Nil |

ALL ARRANGEMENTS:

| | |
|--|---------------------------|
| Payments by BACS credit to a Member's bank account | Nil |
| Payments by cheque/CHAPS | £35 plus VAT each payment |
| Alterations to income amount or frequency including additional ad hoc income payments | £50 plus VAT |
| An additional sum to be used for income drawdown (from an existing arrangement being used for income drawdown), other than at your income drawdown anniversary | £50 plus VAT |
| All other alterations not specifically identified | £50 plus VAT |

¹ If you are transferring in a pension pot already used for income drawdown, the income drawdown anniversary in respect of that pension pot will normally be based on when income drawdown was first set up within the original pension scheme.

The amount of the first annual charge will be proportionate based on the length of time between the receipt date of the transfer value and the date the first annual charge is due. For example, if income payments have been made from self-invested assets, the transfer payment was received on 1 January and the first annual charge is due on 1 July, then the first annual charge will be £65 plus VAT (£130 plus VAT annual charge for six months). The next annual charge will be as outlined above.

6. MEMBER'S SIPP BANK ACCOUNT

When you first self-invest, take income drawdown or a UFPLS, we set up a bank account for your benefit with the Bank of Scotland. This is known as the 'Member's SIPP bank account'. This account is used to:

- pay any charges,
- hold cash to facilitate buying and selling self-invested assets,
- facilitate income drawdown and UFPLS payments.

Interest is payable by the Bank of Scotland on all money held on deposit in Members' SIPP bank accounts at a rate known as the 'Reference Rate'. This rate was 0.25% at 1 April 2019. As with most bank accounts the rate of interest received can go up or down.

Legal & General will receive the first 1% of interest paid on balances held, to help meet the cost of running the scheme. Anything over 1% will be paid to the Member's SIPP bank account.

Therefore, Members receive an interest rate of 1% less than the Reference Rate. Where the Reference Rate is 1% or less, no interest will be paid to the Member's account.

You can see how this works in these two examples:

A balance held in a Member's SIPP bank account of £1,000 for the last 12 months, where the Reference Rate is 0.5%:

- Bank of Scotland pays a total interest payment of £5 (0.5%).
- Legal & General receives all the interest payment of £5 to help meet the cost of running the scheme.
- The Member's SIPP bank account receives no interest because the Reference Rate is less than 1%.

A balance held in a Member's SIPP bank account of £1,000 for the last 12 months, where the Reference Rate is 1.5%:

- Bank of Scotland pays a total interest payment of £15 (1.5%).
- Legal & General receives the first £10 (1%) to help meet the cost of running the scheme.
- The remaining £5 (0.5%) is paid to the Member's SIPP bank account.

7. AEGON PRODUCT CASH FACILITY

If you bought your plan through Cofunds and you decide to invest in collective investments available from Aegon, an additional account is set up by Aegon to help trading. The account is used to:

- hold cash pending your instructions to invest in collective investments,
- make it easy for your adviser to buy and sell collective investments on your behalf, and
- receive all income from the collective investments you hold.

For more information on this account, also referred to as the Aegon product cash facility, please speak to your adviser or see your Aegon Platform terms and conditions and the Legal & General Portfolio Plus Self Invested Personal Pension supplement.

8. SALE OF INVESTMENTS WHERE THERE IS INSUFFICIENT MONEY IN YOUR MEMBER'S SIPP BANK ACCOUNT

If there is not enough money in your Member's SIPP bank account to cover any charges due, and/or income drawdown or UFPLS payments, you will be asked to provide instructions. If it is not possible to obtain instructions within 30 days, we reserve the right to sell sufficient investments to raise the outstanding amount. For income drawdown, and any charges due which relate to income drawdown, then the investments sold will be those used for income drawdown.

Assets will be sold in accordance with our liquidity policy. An explanation of our liquidity policy is available on request.

9. NOTES

- There may be other charges not listed in this document, such as charges in respect of property or other investments not listed here. In particular, overseas investments often involve comparatively high expenses and hence may incur additional charges.
- All self-investment and income drawdown charges are subject to VAT at the rate applicable when the charge becomes due.
- Further information about insured funds charges and how they operate can be found in your **Portfolio Plus Pensions Member's Booklet**.
- Legal & General reserves the right to introduce charges or change the type and level of charges. Further information can be found in your **Portfolio Plus Pensions Member's Booklet**.
- The latest published fund management charges and additional fund expenses can be found on our website: **legalandgeneral.com/retirement**

10. SELF-INVESTMENT (OTHER THAN IN COLLECTIVE INVESTMENTS AVAILABLE THROUGH AEGON)

| List of permitted self-investments | Option A | Option B |
|---|----------|----------|
| Stocks and shares traded on a recognised UK or overseas stock exchange | ✓ | ✓ |
| Shares quoted on the Alternative Investment Market (AIM) | ✓ | ✓ |
| Authorised unit trusts | ✓ | ✓ |
| Structured products | ✓ | ✓ |
| Investment trusts | ✓ | ✓ |
| Open Ended Investment Companies (OEICs) | ✓ | ✓ |
| Insurance company funds, for example, Trustee Investment Plans (TIPs) (only one TIP is allowed under Option A, any number of TIPs are allowed under Option B) | ✓ | ✓ |
| Fixed interest securities | ✓ | ✓ |
| UK gilts | ✓ | ✓ |
| UK Real Estate Investment Trusts (UK REITs) | ✓ | ✓ |
| National Savings & Investments bonds and saving certificates | ✓ | ✓ |
| Debenture stocks | | ✓ |
| Permanent Interest Bearing Shares (PIBS) | | ✓ |
| Convertible securities | | ✓ |
| Listed hedge funds | | ✓ |
| Deposit accounts | | ✓ |
| Undertaking for Collective Investment in Transferable Securities (UCITS) | | ✓ |
| Depository interests | | ✓ |
| Traded Endowment Policies (TEPs) | | ✓ |
| Individual Pension Accounts (IPAs) | | ✓ |
| Commercial property and land | | ✓ |

i For more details on permitted self-investments, please contact us.



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Legal & General (Portfolio Management Services) Limited

Registered in England and Wales No. 02457525

Registered office: One Coleman Street, London EC2R 5AA

Authorised and regulated by the Financial Conduct Authority.

W13988 06/19 NON ASD