

Example Illustrations

As trustees we are required to provide you with examples to show you what you might get from your plan in today's terms and explain how charges, transaction costs and investment performance could impact your pension savings over time.

Showing the value of money in real terms takes the effect of inflation into account and gives an indication of how much a sum of money in the future would be worth today. This is called its buying power.

The effective date of these illustrations is 1 October 2024. There are different ways in which these illustrations can be calculated, the below tables use the Financial Conduct Authority (FCA) guidelines, known as Conduct of Business Sourcebook (COBS).

We have assumed the following:

- That the amounts paid in to your pension will not change over time and that the frequency will not vary. In reality contributions paid into your pension are linked to salary so will vary over time and may also be impacted by changes in pensions legislation or breaks in employment.
- We've assumed inflation remains constant at 2% per year. In reality this will vary over time. Inflation reduces the worth of all savings and investments.

Please remember that these are just examples and may not reflect your individual circumstances. The exact amount you'll get will depend on a number of things including:

- The actual amount paid into your plan;
- How the fund or investments that you hold perform;
- When you choose to access your pension savings.

Costs and charges

We've assumed a number of charges in these illustrations and assume that they will not change over time. These charges reflect the costs incurred in keeping your pension plan running smoothly and managing the funds you're invested in.

Annual management charge (AMC):

This covers the cost of running your pension plan, as agreed with your employer and is deducted from your plan monthly.

| Fund value | AMC |
|------------|-------|
| £0-£30,000 | 0.06% |
| £30,000+ | 0.06% |

Costs and charges

Investment choices

The investment strategy used in these illustrations are below. We've used the following fund management charge (FMC) and growth rate(s) in these illustrations. These growth rates take into account the effect of inflation. If you are invested in a Target Date Fund the growth rates assume that you are invested in the fund from the 1st January each year.

| Fund Name | FMC | Growth rate | Transaction costs |
|--|-------|-------------|-------------------|
| L&G PMC 2065 - 2070 Target Date Fund 3 | 0.15% | 2.9% | 0.09% |
| L&G PMC Cash 3 | 0.09% | 2.5% | 0% |
| L&G PMC Global Diversified Credit 3 | 0.34% | 2.9% | 0% |
| L&G PMC Sustainable Property Fund 3 | 1.33% | 2.9% | 0% |

Fund management charge (FMC)

This covers the cost of managing the fund or funds you're invested in and is included in the funds unit price.

Transaction costs

Transaction costs reflect the trading costs incurred by a fund in day-to-day management and when you make a request to buy, sell or switch your investments. Where transaction costs data is available we've included them in the calculation of these illustrations and they are based on the average yearly costs incurred, measured over a period of up to the last five years. This may be different to the charges shown on the scheme's annual chairman's statement. If the value in the table above is N/A we've not been able to include them, but you may still incur these costs.

If a cost does apply, it will not have been included in the calculation of your pension benefit statement so the outcomes may be different. It will be reflected in the unit prices used to calculate the value of your pension pot. You can find out more about transaction costs at landg.com/transactioncosts.

Retirement age

We have assumed that you will take your pension benefits when you reach 68 and that you are currently aged 25. These illustrations assume your money will remain invested for the periods shown in the table.

YOUR M & S PENSION SAVING PLAN

How will the charges affect what my pension is worth?

| | L&G PMC 2065 - 2070 Target Date Fund 3 | | L&G PMC Cash 3 | | L&G PMC Global Diversified Credit 3 | | L&G PMC Sustainable Property Fund 3 | |
|--------------------------|---|-------------------|---|-------------------|---|-------------------|---|-------------------|
| Pot value at end of year | Current fund value: £2,412.12 Contribution: £54.31 per month | | Current fund value: £2,412.12 Contribution: £54.31 per month | | Current fund value: £2,412.12 Contribution: £54.31 per month | | Current fund value: £2,412.12 Contribution: £54.31 | |
| | Investment growth after inflation reduced from 2.9% a year to 2.6%. | | Investment growth after inflation reduced from 2.5% a year to 2.3%. | | Investment growth after inflation reduced from 2.9% a year to 2.5%. | | Investment growth after inflation reduced from 2.9% a year to 1.5%. | |
| | No charges | After all charges | No charges | After all charges | No charges | After all charges | No charges | After all charges |
| 1 | 3,130 | 3,130 | 3,120 | 3,120 | 3,130 | 3,120 | 3,130 | 3,100 |
| 3 | 4,680 | 4,650 | 4,630 | 4,610 | 4,680 | 4,640 | 4,680 | 4,530 |
| 5 | 6,360 | 6,290 | 6,250 | 6,220 | 6,360 | 6,270 | 6,360 | 6,050 |
| 10 | 11,200 | 10,900 | 10,800 | 10,700 | 11,200 | 10,900 | 11,200 | 10,200 |
| 20 | 24,200 | 23,300 | 22,800 | 22,400 | 24,200 | 23,000 | 24,200 | 20,500 |
| 30 | 43,000 | 40,800 | 39,500 | 38,500 | 43,000 | 40,100 | 43,000 | 33,800 |
| 40 | 69,900 | 65,100 | 62,400 | 60,300 | 69,900 | 63,600 | 69,900 | 50,900 |
| 43 | 79,900 | 74,000 | 70,800 | 68,200 | 79,900 | 72,200 | 79,900 | 56,900 |

Important note:

The charges mean that the value of your pension pot could be less than has been paid in, particularly if contributions stop during the early years of your pension plan.